



**ASSETS PROTECTION COMPANY**  
**SECURITY AND SAFETY TRAINING CENTER**  
*(A DIVISION OF SAUDI PETRO GAS COMPANY)*

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### Enhancing Managerial Effectiveness

The program aims at enhancing effectiveness of managers/ executives recently promoted to E5~ level and appreciate their role vis-à-vis organizational goals.

#### Objectives:

At the end of the program, the participants will:

- Become aware of the changing business scenario and understand their role to achieve organizational goals.
  - Acquire the managerial skills essential for their role transition and
  - Identify potential areas for improving their managerial effectiveness
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### Course Subjects & Schedule:

<b>Day 1</b>	<ul style="list-style-type: none"><li>▪ Business Realities and Challenges</li><li>▪ Customer Oriented Planning</li></ul>		
<b>Day 2</b>	<ul style="list-style-type: none"><li>▪ Profitability and Cost Control</li><li>▪ Implementation and Monitoring of Systems and Standards</li></ul>	<b>Day 4</b>	<ul style="list-style-type: none"><li>▪ Effective Negotiation</li><li>▪ Interpersonal Effectiveness Leading for Results</li><li>▪ Intra/Inter Departmental Coordination</li></ul>
<b>Day 3</b>	<ul style="list-style-type: none"><li>▪ Working Together</li></ul>	<b>Day 5</b>	<ul style="list-style-type: none"><li>▪ Values, Attitude and Work Culture</li><li>▪ Final exam</li></ul>

<b><u>Participants:</u></b>	<ul style="list-style-type: none"><li>▪ Middle level executives from any function</li></ul>
<b><u>Methodologies:</u></b>	<ul style="list-style-type: none"><li>▪ Lecture, group activities, syndicate work, case studies, group presentations</li><li>▪ Evaluation:<ul style="list-style-type: none"><li>• Written Test</li><li>• Practical: Oral / Viva-voce</li></ul></li></ul>
<b><u>Duration:</u></b>	Five (5) days
<b><u>Course Location:</u></b>	Security and Safety Training Center, Dhahran or at Client's Venue
<b><u>Course Cost:</u></b>	<b>S.R. 3562.00 per Participant</b>
<b><u>Language:</u></b>	English / Arabic